



### **Project Data**

#### **Key Scope Items:**

- Design Solicitation
- Cost and Programming Review

**Development Budget:** \$300,000,000

**HSP Professionals Involved in Project:** Rob Hunden

**Time of Service:** 2006

## **Indiana Convention Center Expansion Architect Solicitation**

*Indianapolis, Indiana*

Mr. Hunden worked with the City of Indianapolis to develop a design solicitation for the most recent convention center expansion, which took the physical space of the RCA Dome after it was dismantled and replaced by Lucas Oil Stadium. The old dome space allowed the convention center to double in size. As part of a creative state, regional and local funding plan, both Lucas Oil Stadium and the Indiana Convention Center expansion were funded.

Hunden Strategic Partners worked with the ISCBA (Indiana Stadium and Convention Building Authority) and REI to develop and manage the architect solicitation package. This involved numerous drafts of the document and HSP's other primary role of using its national contacts to create interest from renowned firms that specialized in such projects to submit a proposal to the Authority. In addition, HSP provided the ISCBA with its commentary on the overall budget and programming in the early stages of the process.

The results of the solicitation were positive and many qualified groups submitted proposals. The project opened in early 2011 and has helped Indianapolis grow its convention business significantly.